

# Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

Third

December, 2018

MONTH	NO. OF REALES		TOTAL SALES VOLUME IN \$\$		AVG RESALE PRICE	
	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR
January	25	38	\$8,807,150	\$14,513,062	\$352,286	\$381,923
February	29	28	\$12,600,892	\$9,887,500	\$434,514	\$353,125
March	38	42	\$16,909,199	\$15,185,800	\$444,979	\$361,567
April	46	45	\$18,869,626	\$18,847,150	\$410,209	\$418,826
May	38	44	\$15,452,990	\$18,157,951	\$406,658	\$412,681
June	37	49	\$16,981,138	\$21,011,450	\$458,950	\$428,805
July	24	36	\$9,892,800	\$13,526,020	\$412,200	\$375,723
August	40	47	\$17,327,000	\$17,967,189	\$433,175	\$382,281
September	24	46	\$12,552,692	\$16,020,038	\$523,029	\$356,001
October	34	46	\$14,146,300	\$18,804,700	\$416,068	\$408,798
November	28	49	\$10,675,000	\$19,847,200	\$381,250	\$405,045
* December	28	39	\$13,693,599	\$18,834,275	\$489,057	\$482,930
TOTAL	391.00	509.00	\$167,908,386	\$202,602,335		
MON AVG	32.00	42.00	\$13,992,366	\$16,883,528	\$430,198	\$397,309
% CHANGE - YTD	-23.2%		-17.1%		8.3%	

% Change calculated (ThisYear - LastYear)/LastYear

\* Amount is excluded from percent calculation

\*This is a system generated report. Without the  
 lowing impact of a fractional ownership in November  
 (\$50,000) the average resale price in November  
 fractional ownership in November  
 (\$50,000) the average resale price in  
 December would be \$505,318.